



ikio
LED LIGHTING

A Glimpse into IKIO's Comprehensive Solutions, All Anchored in Energy Efficiency

www.ikioledlighting.com



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Business Overview



Minority-Owned Excellence

IKIO proudly stands as a minority-owned company based in Indiana, USA, specializing in top-quality LED lighting manufacturing.



Direct-from-Factory Approach

Access to the factory-direct pricing and assured quality without any middleman hassles!



10+
Million Fixtures

Below

0.68%
Rejection Rate



Vast Production Capabilities

Producing 10+ million fixtures annually with an in-house rejection rate of below 0.68%.



Tier-1 Lighting Manufacturer

Leveraging our modern manufacturing plants across multiple countries, a robust supply chain system, and advanced technology, we have established ourselves as a Tier-1 manufacturer in the lighting industry.



Industry Compliance & Certifications

Offering BAA compliant lights that boast certifications such as UL, ETL, DLC, Energy Star, Ex, and more.



Serving You Beyond Manufacturing

We help you completely with projects. This includes providing lighting audits (**levels 1, 2 & 3 as per ASHRAE standards**) and custom AutoCAD engineering drawings without any additional costs.



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Our Pillars of Excellence



A Dedicated Team

IKIO boasts a large team of **1500+ people** lead by experienced and qualified field experts at different levels. Everyone works in synergy to ensure seamless completion of our lighting projects.

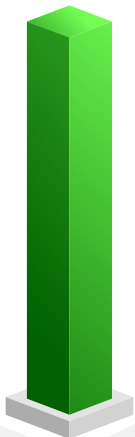


- R&D
- Design
- Production
- QA
- Operations
- Sales
- Support



State-of-the-Art Infrastructure

We have **7 in-house manufacturing units**, all equipped with the latest tools and technology. IKIO is all about sustainable manufacturing, which is evident in our lean practices and systems.



- **Prototype Design Room**
- **Injection Molding Facility**
- **SMT, MI Assembly Lines**
- **Auto Insertion Technology**
- **Fully Automated Powder Coating Facility**



Quality-focused Approach

Maintaining quality at all costs is one of our foundational pledges. We have a rigorous quality assurance process in place, which helps us keep the in-process product failure rate below 0.68%. We also hold all the major quality certifications.



- **ISO 9001**
- **ISO 14000**
- **OHSAS 18001**
- **UL 1598**
- **UL 844**



Strong Network of Long-term Partners

The IKIO Group was established in 1987. Since then, we have grown leaps and bounds and forged many long-term business partnerships along the way. We have many repeat clients who trust us because of our focus on:



- **Service**
- **Quality**
- **Performance**
- **Pricing**



Headquartered in Indiana, IKIO Proudly Serves Clients Nation-wide



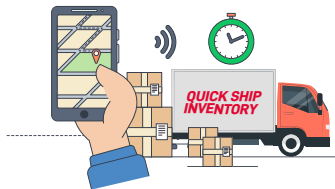
Robust Supply Chain Management

With no middlemen in between, we are able to **streamline our distribution and supply chain operations to deliver solutions** quickly and on time.



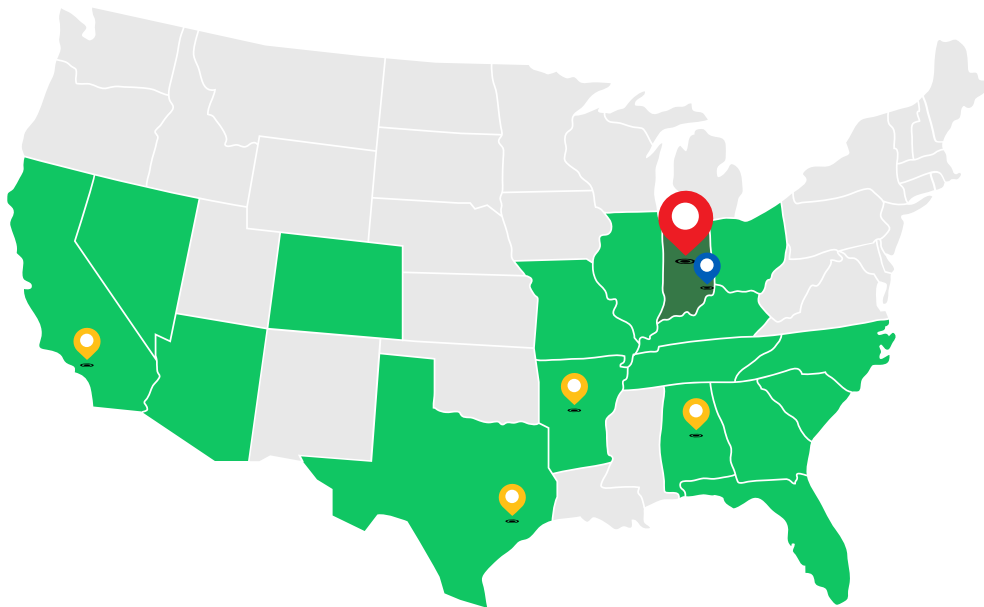
Multiple Distribution Centers

With strategic **warehousing locations across the US**, we serve clients more efficiently and help save greatly on costs and resources.



Quick Ship Inventory

We have a rotating inventory of **1000+ rebate-eligible SKUs**. This allows us to align our shipments with your project schedules and demand, resulting in timely deliveries.



IKIO Head Quarter



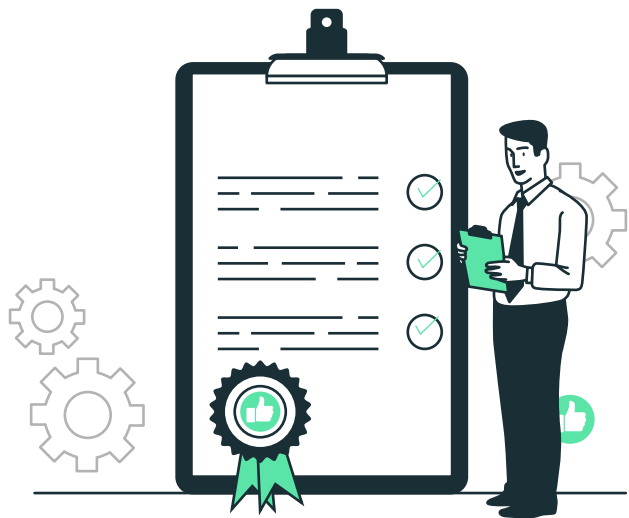
Manufacturing &
Distribution Center



Distribution
Centers

Key Markets

Value Offerings That Exceed American Standards



Custom, Qualified Lights

We offer customized lights that are engineered to be installed or retrofitted easily. They align with all the required certifications such as **BAA, DLC, ENERGY STAR, ETL, UL, RoHS**, and more.



Project-wise Warranty (Extended Up to 20 Years)

Depending on the project needs, we offer multiple warranty terms on products (up to 20 years), showcasing confidence in quality and durability.



Multi-national Manufacturing Footprint

Beyond America, we have multiple production facilities established in various countries, expanding our global reach.



Head Office



Distribution and Manufacturing



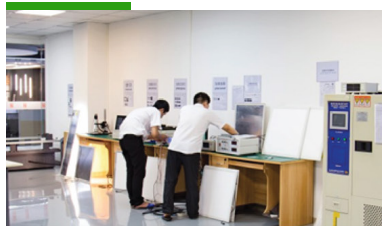
IKIO Plant 1



IKIO Plant 2



IKIO Plant 3



Inspection Area



QC



Assembly Area

Explore More About IKIO

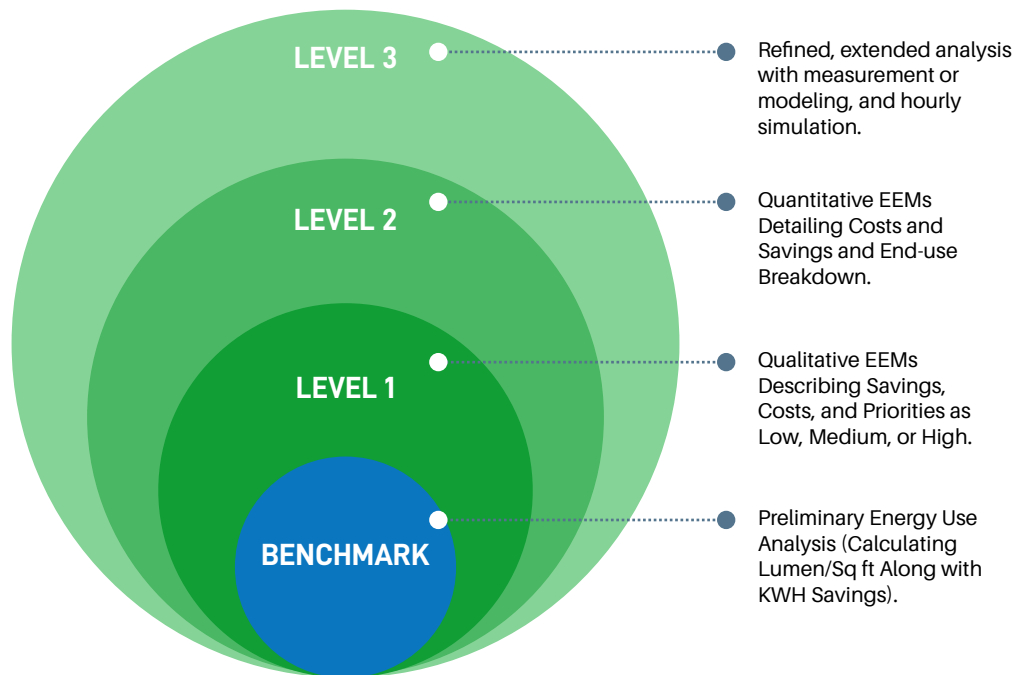
Rooted in ethos and excellence & committed to sustainability and inclusivity, IKIO upholds a steadfast dedication to serving American businesses. Explore the core of our vision and operations with our comprehensive overview here.





Enhancing Your Projects' Efficiency with ASHRAE-Standard Lighting Audits

We conduct free lighting audits (as per the ASHRAE standards) on your buildings to analyze energy usage and recommend precise efficiency enhancement solutions.



Energy Efficiency Guidelines

Providing ASHRAE-specific guidelines for energy use in lighting systems, aiming to reduce energy consumption while maintaining or improving lighting quality.



Performance Metrics

Establishing performance metrics for lighting systems that help in designing more efficient and sustainable buildings.



Integrated Design Approach

Helping incorporate an integrated design approach that considers all aspects of building performance, including lighting, to optimize overall energy efficiency.



Innovation Encouragement

Supporting innovative lighting technologies and strategies that greatly contribute to energy savings and sustainability.



Continuous Updates

Updating standards regularly to reflect the latest advancements in technology and research, ensuring that lighting solutions remain at the forefront of efficiency and sustainability.



Additional Services

Also offering **Preliminary Engineering Assessment** and Recommendations upon signing up at the TES.

The IKIO Advantage

What Makes Us Stand Out from the Rest!



V/S

Other Companies

Designated Project Personnel

With us, you'll get dedicated project personnel assigned to you, including Lighting Development and Application Engineers, to ensure efficient project execution.



Trusted Self-manufacturer

At IKIO, we do most of the manufacturing in-house. We only use quality-sourced components to ensure the highest standards of quality and performance.



Cost-effective Pricing

With IKIO, clients get manufacturer-direct benefits, meaning excellent pricing and best value always.



Peace of Mind

With a dedicated support team and policies like 'No Questions Asked Warranty', our clients have seamless experience with us, long after the project has finished.



On-time and Efficient

Since the entire manufacturing process at IKIO is controlled, the deliveries are always done efficiently and on time.



Turn-key Solutions

From initial design to installation to after-project support, IKIO offers end-to-end solutions. We also provide customized packages, complete with additional accessories and services.



Wide Presence

We have many strategically located distribution centers across the US, allowing us easy nationwide access for swift and timely deliveries.



No Singular Communication Point

Other companies often lack a single point of contact, leading to fragmented communication, potential mismanagement, and a weak grasp of your project needs.

Reliant on Outsourcing

Most lighting companies entirely source their products from vendors, leading to compromised quality.

Increased Costing

External dependencies lead to increased manufacturing costs, often passed onto customers to sustain profit margins.

Resolution Challenges

With third-party involvement, clients often face problems in seeking effective resolutions related to warranty, replacements, and such.

Unexpected Delays

Relying on outside suppliers for components often leads to unforeseen delays in production and delivery.

Inflexible Solutions

Most manufacturers don't offer turnkey solutions and have limited customization capability without direct manufacturing control.

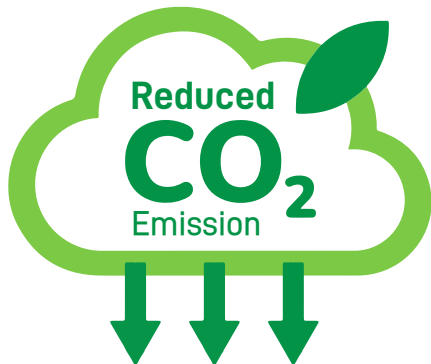
Limited Reach

Geographical and logistical limitations hinder their ability to provide prompt service and timely deliveries.



Contributing to Your Vision

A More Energy-efficient World with Low Carbon Footprint



You
Through Your Energy Infrastructure Projects

IKIO
Through Sustainable Manufacturing and Energy-efficient Products

(Aimed global energy usage reduction by 15% by 2030)

Your One-Stop Solutions Partner for Net-Zero Energy Projects

- Efficient & Sustainable Offerings for Increased Cost Savings
- External Drivers and Easy-to-Install Fixtures for Stress-free Maintenance
- High-efficacy, Low-powered Luminaires for Reduced CO₂ Emission
- Project-based Products Tailored to Your Unique Requirements
- Control-enabled Fixtures for Enhanced Energy Savings

LED Lights + Solar Panels

All Under One Roof for Maximized Energy Savings and Efficiency





Proposal for a Collaboration



We are excited to propose a business partnership with your company. IKIO would like to assist you with comprehensive lighting solutions that can facilitate ease and efficiency in your projects. Our end-to-end solutions include:



Pre-project Planning

From lighting layouts to prototypes to design-build assistance, we ensure that your project starts off on the right foot.



On-going Support

We customize our products to your exact specifications and stay connected with you in real-time throughout to ensure smooth delivery. Be it installation or maintenance, we do it all.



Post-project Assistance

Our dedicated support team offers 24x7 assistance after project completion. From troubleshooting to warranty issues to product queries, they're always ready to assist you.



Extensive Product Portfolio

We carry 1000+ rebate-eligible SKUs in our inventory that are always ready for dispatch. We also offer control-integrated (sensors and dimming) lights for your ease of use.



Solar Solutions

We specialize in advanced solar technologies, including N-Topcon solar panels. By collaborating with key industry players, we deliver innovative and tailored solar solutions.



The Next Step!

We invite you to share a review of your upcoming project so that we can craft a detailed proposal on it, one that aligns with your company's needs and vision.

Additionally, IKIO also seeks information on specific installation requirements and considerations for better service integration.

Navigating Forward: Next Meeting and Point of Contact for Project Deliberations

We are really looking forward to advancing our partnership with you!

Hope we will have the opportunity soon.

When we do, **Chris Tomalewski**, our **VP of Business Development for ESCO Accounts**, will step in as the primary point of contact for any project-related matters.

